

Message Text

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12

ACTION NEA-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 091345Z JAN 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

INFO SECSTATE WASHDC 8459

AMEMBASSY BEIRUT

UNCLAS KUWAIT 0083

BEIRUT FOR RTDO

E.O. 11652: N/A

TAGS: BMEP, BEXP, EIND, ETRD: KU

SUBJ: MAJOR TRADE OPPORTUNITY: TEXTILE PLANT TURNKEY

1. EMBOFF APPROACHED BY LOCAL BUSINESSMAN, NASR AL-MARZOUK, WHO LEADING MEMBER OF LARGE GROUP LOCAL TEXTILE IMPORTERS WISHING TO ESTABLISH COTTON TEXTILE MILL IN KUWAIT. PLANT TO PRODUCE CLOTHING AND CLOTH GOODS FOR BOTH LOCAL CONSUMPTION AND EXPORT.

2. GROUP CLAIMS ABILITY RAISE CAPITAL OF APPROXIMATELY \$35 MILLION AND EXPECTS 25 PERCENT GOK PARTICIPATION. THEY WISH TO LOCATE US FIRMS CAPABLE OF TAKING A TURN-KEY CONTRACT INCLUDING A FEASIBILITY STUDY THROUGH DESIGN, CONSTRUCTION, AND MANAGEMENT. THE GROUP IS ALREADY IN CLOSE CONTACT WITH A WEST GERMAN FIRM WHICH DID A SMALL SCALE STUDY OF THE MARKET FOR TEXTILES SEVERAL YEARS AGO.

3. REQUEST MEIV CONTACT QUALIFIES FIRMS AND INFORM THEM OF THIS OPPORTUNITY. IF INTERESTED THEY SHOULD IMMEDIATELY WRITE MR. NASR AL-MARZOUK, P.O.BOX 22470, THORAYA TRADING C., KUWAIT OR HAVE COMMERCE SO INFORM EMBASSY.

4. COMMENT: MANY IMPORTANT GROUPS OF KUWAITI INVESTORS
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SERIOUSLY CONSIDERING WIDE VARIETY INDUSTRIAL PROJECTS.

UNFORTUNATELY, IN TOO MANY CASES US FIRMS HAVE SHOWN
A DISAPPOINTING LACK OF INTEREST, LEAVING FIELD WIDE
OPEN TO OTHERS WHO AGGRESSIVELY PURSUING LEADS.
STOLTZFUS

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NNN

Message Attributes

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Capture Date: 01 JAN 1994
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Current Classification: UNCLASSIFIED
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
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Errors: N/A
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